

Sales Engineer, Commercial Products

Times Microwave Systems, Inc. is the leader in the design, qualification, manufacture and delivery of high performance coaxial cable and cable assembly products to the commercial wireless and military marketplace. We are seeking a high-energy individual to manage and grow our commercial products sales in China

Requirements:

- Develop business and achieve sales targets for telecom and industrial accounts across China
- Develop relationships with distributors and agents, and work independently on direct accounts
- Focus on key accounts, current and potential, making regular sales calls to develop new business
- Explore new customers and markets, new growth points and new business
- Extensive travel required

Qualifications:

- BS degree or equivalent in science or engineering
- 3-5 years sales experience, preferably in RF components, systems or test equipment industry
- Effective communication skills
- Fluent in written and spoken English
- Ability to work independently and as part of a team
- Must be self starter with enthusiastic attitude
- High level of attention to serving the customer

To be considered for the above position, please email a resume and cover letter to: robert.cunius@timesmicro.com

Please reference the position in subject line of the email